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April 14, 2023

Request for Proposal for the Sherman Oaks Castle Park Arcade and Food & Beverage Operation and Maintenance (CON-F23-002)

RFP QUESTIONS AND ANSWERS NO. 1

Q. I see there is a MAG requirement in the new contract. If I note that our MAG would only be applied if the business is open 350+ days a year at the normal hours, would that be disqualifying? I know you worked with other businesses who had MAG during COVID and you were flexible, I just wanted to put that part in writing.

A. Please refer to RFP Section VI. Proposal Items, Page 9, Concession Fee that reads as follows:

The biddable component of the proposal must include a MAG or PGR that meet or exceed the minimum levels stated above.

Conditional financial offers or financial proposals that do not meet the minimum MAG and PGR listed in the RFP will not be considered responsive to the RFP.

Q. a) Do you have an estimate cost for the complete restroom replacements and re-configure that you're asking for in the first 12 months? b) Do you have any idea what the new tile and kitchen appliances you want in the first 12 months will cost?

A. Concessionaire is responsible for obtaining and proposing estimated costs for all improvements and upgrades.

Q. Do you know what minimum living wage for kitchen and arcade workers is going to be January 1st of 2024?

A. For information regarding the 2024 Living Wage please visit the City of Los Angeles Department of Public Works Bureau of Contract Administration website at https://bca.lacity.org/living-wages-ordinance-lwo

Q. Does the \$35000 to apply for the lease roll into part of the \$170,000 deposit if we win?

A. Upon contract execution, RAP will return the \$35,000 proposal deposit. The proposer would then be responsible for submitting the \$170,000 performance deposit within thirty (30) days of contract approval by City Council.

